

## **Ten “key questions” to ask your prospective home builder**

1. What is your experience/business history?
2. Do you have references and examples of your work I can see?
3. How much can you help me with preconstruction planning?
4. How will my project be supervised and how accessible are you?
5. Explain your pricing in terms of estimates, itemized costs, payment schedules, and down payments.
6. What is the timeline for a project like mine/can you give me a start date and a completion date?
7. Do you guarantee your work/will I be completely satisfied?
8. How flexible are you if we want to make changes in the middle of the project?
9. How much of the project does your team complete, and how much support do you receive from licensed, pre-qualified subcontractors?
10. How would you personally describe your work and your company's work ethic?